

Bhabhor Bhavin

Mo : +91 9824636421 , 9978827822
E-mail: bhavin.bhabhor@gmail.com



OBJECTIVES:

Intend to build a remarkable career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. I am willing to work as a key player in challenging and creative environment.

➤ **Academic Qualifications :**

Career Objective : Five years Integrated MBA course

University : Gujarat University

College : K.S. School of Business Management

| Examination | Institution | Board or Uni. | Percentage |
|-----------------------------|---|---------------------|------------|
| M.B.A. Final | KS School of Business Mgt. | Gujarat University | pursuing |
| M.B.A. 1 st Year | KS School of Business Mgt. | Gujarat University | 2.28 GPA |
| B.B.A. | KS School of Business Mgt. | Gujarat University | 49.33 |
| B.B.A. 2 nd Year | KS School of Business Mgt. | Gujarat University | 55.05 |
| B.B.A. 1 st Year | KS School of Business Mgt. | Gujarat University | 51.33 |
| HSC | Swami Vivekanand Vinay Mandir, Junagadh | Gujarat State Board | 62.66 |
| SSC | Swami Vivekanand Vinay Mandir, Junagadh | Gujarat State Board | 73.14 |

➤ **Technical Knowledge :**

| | |
|------------------------------|---|
| Programming Languages | C Language |
| Operating Systems | Windows 95/98/2000/ME/XP, LINUX FEDORA (Beginner) |
| Web Technology | HTML, Front Page, Internet |
| Other | Office Xp/2003, Typing speed over 70 WPM |

➤ **Achievements and Co-curricular :**

- Participated and won many General Knowledge Competitions
- Member of Art of Living Group
- Member of Cricket Team of Junagadh District

➤ Work Experience :

- Currently Working with **Havoc Consultants Pvt. Ltd.** As a **Sr. Executive - BUSINESS DEVELOPMENT** since march 2007.

Job Profile :

Market Mapping

Meeting up with the clients,

Negotiation about the terms & conditions

Corporate Communications

Discussion about the manpower requirements for current as well about the future

Acquiring the new clients, discussing business & market scenario with them.

Regularly Follow up the clients.

Day to day updation of the portals

Current Ctc : 1.50 lacs (basic + incentives)

- I've worked with **Mphasis Pvt Ltd.**, for 6 months as a **Customer Care Executive**.
It was a call center job (Inbound) where we were supposed to handle all queries by the customers on phone. Average calls attendance per day was about 300.
- I also have worked **with ICICI Prudential Life Insurance** as a **FSC** for 6 months. It was a job for hardcore marketing. We used to sell the insurance product in all sectors of market. It was direct marketing job where we supposed to call the probable customers and fix the appointments with them.

➤ Project Undertaken :

FOUNDRY INDUSTRY :

Production and Operating Management

Year : First Year

Process : We have been given subject of foundry industry so we've visited apex alloys Pvt. Ltd. We've have surveyed their production units as well as their processing units. Their sales figures and all other information and developed a project report.

Place : Apex Alloys Pvt. Ltd., Naroda, Ahmedabad.

SCOOTERETTES :

Marketing Research and Analysis

Year : Second Year

Process : We are required to research the current status of market of scooterettes and analyze the current situation prevailing in this industry. We've surveyed 2500 people around the Ahmedabad City and developed a report on that basis.

Place : Ahmedabad.

SPARSH CERAMICS PVT LTD :

Feasibility Study

Year : Final Year

Process :It was one of the important project of our study. We need to establish our own firm or a company based on the survey and all the market research. We need to fulfill all the basic needs what it takes to establish a business. We've made accounts with statistical datas also researched for all the legal documents required to establish a business.

➤ **Summer Project Details :**

- ☑ **BINANI CEMENTS LIMITED:**
Market Research

Conducted a detailed Industry research for Cement Companies While working under AGM – Marketing. Prepared detailed analysis of the current scenario in cement industry & consumer preference.

➤ **Personal Details :**

Name: Bhabhor Bhavin Rangajibhai

Date of Birth: 25th August, 1985

Sex: Male

Marital status: Single

Languages known: English, Hindi and Gujarati

Residential Address: A/401, Shagun Cassel, Near Jayma Society, Satellite, Ahmedabad.

Permanent Address: “Kankeshwari Krupa”,
Near Mother’s & Children’s Welfare Center,
Junagadh - 362001.

Contact Number: Mobile: +91 9824636421 ©
+91 9978827822 ©

Hobbies: Music, Sports, Visiting new places across the city, Internet

Thank you.